



Clay County, Texas
Purchase Proposal Quote
 Submitted by Election Systems & Software

Purchase Solution Includes:

Quantity	Item Description	Price
Tabulation Hardware		
Model DS200 Precinct Scanner:		
17	Model DS200 (Includes Scanner, Internal Backup Battery, Plastic Ballot Box with Steel Door and e-Bin, Paper Roll and 4GB Jump Drive)	\$97,750.00
50	Paper Roll (Additional)	\$87.50
17	Tote Bin	\$3,825.00
17	4GB Jump Drive (Additional)	\$1,785.00
ExpressVote Ballot Marking Device:		
17	ExpressVote BMD Terminal (Includes Terminal, Internal Backup Battery, ADA Keypad, Headphones, 4GB Flash Drive and Power Supply with AC Cord)	\$56,525.00
17	Soft-Sided Case	\$2,975.00
Software		
1	ElectionWare Software - Base Package - Reporting Only (ERM)	\$3,675.00
Third Party Products		
1	EMS 3rd Party Hardware - No Modems	\$3,700.00
Election Services		
Training Services:		
1	Equipment Operations Training	Included
1	Software Training	Included
1	Election On-Site Support (One Event includes a person on-site the day before, day of, and day after election)	Included
X	Installation/Acceptance Testing	Included
X	1 Year Hardware and Software Warranty	Included
Shipping & Other		
X	Shipping and Handling	\$2,671.00
X	Customer Discount	(\$19,085.53)
	Trade-In Allowance. Equipment Being Traded-In by Customer Includes: 25-Model 100 Scanner 25-Model 100 Ballot Box 23-AutoMARK	(\$15,829.75)
Total Purchase Solution		\$138,078.22

Lease/Purchase Payment Information:	Annual Payment
Annual Payment for a 3-Year Term @ 0.99% Interest (Total of three (3) payments)	\$46,480.23
Annual Payment for a 4-Year Term @ 2.99% Interest (Total of four (4) payments)	\$36,059.71
Annual Payment for a 5-Year Term @ 3.99% Interest (Total of five (5) payments)	\$29,817.67

Lease/Purchase Financing Notes:

1. ES&S is able to provide direct financing for the Total Purchase Price through its affiliate, Nationwide Capital.
2. First Payment due at contract execution and annually thereafter.
3. Payments do not include Annual Post-Warranty License and Maintenance and Support Fees which will be invoiced separately.
4. The Lease/Purchase Annual Payment amount is valid for thirty (30) days and subject to change thereafter.

Annual Post-Warranty License and Maintenance and Support Fees
 (Fees are Based Upon a 1-Year Customer Commitment to Subscribe to the Following Services)

Annual Post-Warranty Hardware Maintenance and Support Fees:		
17	HMA DS200 - Gold Coverage (Annual Maintenance)	\$3,145.00
17	HMA ExpressVote BMD - Gold Coverage (Annual Maintenance)	\$2,040.00
Annual Post-Warranty Firmware License and Maintenance and Support Fees:		
17	Firmware License - DS200	\$1,360.00
17	Firmware License - ExpressVote	\$1,105.00
Annual Post-Warranty Software License and Maintenance and Support Fees:		
1	ElectionWare Software - Base Package - Reporting Only (ERM)	\$3,675.00
Total Annual Post-Warranty License and Maintenance and Support Fees		\$11,325.00



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Footnotes:

1. This quote is an estimate and is subject to final review and approval by both ES&S and the Customer.
2. Rates valid for 60 days and thereafter may change.
3. Any applicable (City & State) sales taxes have not been included in pricing and are the responsibility of the customer.
4. The quantity of service days reflects a reasonable estimate for implementation and selected ongoing election services. Quantities may change depending on specific Customer needs.
5. ES&S will coordinate and pay for the pickup and transportation of the trade-in equipment from Customer's site on a date to be mutually agreed upon by the parties. ES&S is responsible for preparing, packaging and palletizing the trade-in equipment for shipment.

ES&S Election Equipment Proposal- updated July 2017

Total for new equipment	\$172,993.50
ES&S Discount & Trade-In	\$ 34,915.28
Adjusted Total for new equipment	\$138,078.22
Voting Machine Income Budget	\$ 38,320.00
Voting Machine & Software Budget	\$ 5,000.00
Remaining balance needed for purchase	\$ 94,758.22

Financing Options:

Three years (.99%)

Four years (2.99%)

Five years (3.99%)

- ES&S would allow purchase now, for equipment to be used for Nov. 2017 Election
- Voting machine budget lines would be spent Oct. 2017 (FY2018)
{Income line is gone once spent. Machine & Software line is \$5,000 annually}
- Just the remaining balance of \$94,758.22 can be financed.
- First payment would be due Oct. 2018 (FY2019)
- First annual support payment of \$11,000 would also be due in 2018 (FY2019)
{Our current annual support is \$10,000, due July of each year}
- 2018-2020: The annual support fee can easily be paid from Election Expense or Voting Machine budget lines each year. The financed amount may need to be paid from the General Fund
- ES&S is providing an Early Voting electronic poll book for free (\$1,200 value)